

Key figures Group Holcim

		2014	2013	±%	±% like-for-like
Annual cement production capacity	million t	211.4	206.2	+2.5	+2.5
Sales of cement	million t	140.3	138.9	+1.0	+1.4
Sales of mineral components	million t	4.3	4.1	+5.5	+8.4
Sales of aggregates	million t	153.1	154.5	-0.9	-0.4
Sales of ready-mix concrete	million m ³	37.0	39.5	-6.3	-4.9
Sales of asphalt	million t	10.0	8.9	+12.4	+12.8
Net sales	million CHF	19,110	19,719	-3.1	+3.0
Operating EBITDA	million CHF	3,747	3,896	-3.8	+2.0
Operating EBITDA adjusted ¹	million CHF	3,885	3,896	-0.3	+5.5
Operating EBITDA margin	%	19.6	19.8		
Operating EBITDA margin adjusted ¹	%	20.3	19.8		
Operating profit	million CHF	2,317	2,357	-1.7	+4.2
Operating profit adjusted ¹	million CHF	2,466	2,357	+4.6	+10.6
Operating profit margin	%	12.1	12.0		
Operating profit margin adjusted ¹	%	12.9	12.0		
EBITDA	million CHF	4,156	4,332	-4.1	
Net income	million CHF	1,619	1,596	+1.5	
Net income margin	%	8.5	8.1		
Net income – shareholders of Holcim Ltd	million CHF	1,287	1,272	+1.2	
Cash flow from operating activities	million CHF	2,498	2,787	-10.3	-6.4
Cash flow margin	%	13.1	14.1		
Net financial debt	million CHF	9,644	9,461	+1.9	-1.2
Funds from operations ² /net financial debt	%	31.7	33.4		
Total shareholders' equity	million CHF	20,112	18,677	+7.7	
Personnel		67,584	70,857	-4.6	-4.4
Earnings per share	CHF	3.95	3.91	+1.0	
Fully diluted earnings per share	CHF	3.95	3.91	+1.0	
Payout	million CHF	425 ³	424	+0.2	
Payout per share	CHF	1.30	1.30	+0.0	

Key figures Group Holcim

		2014	2013	±%	±%
					like-for-like
Principal key figures in USD (illustrative)					
Net sales	million USD	20,874	21,276	-1.9	
Operating EBITDA	million USD	4,093	4,203	-2.6	
Operating EBITDA adjusted ¹	million USD	4,244	4,203	+1.0	
Operating profit	million USD	2,531	2,543	-0.5	
Operating profit adjusted ¹	million USD	2,693	2,543	+5.9	
Net income – shareholders of Holcim Ltd	million USD	1,406	1,373	+2.4	
Cash flow from operating activities	million USD	2,729	3,007	-9.2	
Net financial debt	million USD	9,750	10,634	-8.3	
Total shareholders' equity	million USD	20,334	20,992	-3.1	
Earnings per share	USD	4.31	4.22	+2.3	

Principal key figures in EUR (illustrative)

Net sales	million EUR	15,734	16,022	-1.8	
Operating EBITDA	million EUR	3,085	3,165	-2.5	
Operating EBITDA adjusted ¹	million EUR	3,199	3,165	+1.0	
Operating profit	million EUR	1,908	1,915	-0.4	
Operating profit adjusted ¹	million EUR	2,030	1,915	+6.0	
Net income – shareholders of Holcim Ltd	million EUR	1,060	1,034	+2.5	
Cash flow from operating activities	million EUR	2,057	2,264	-9.2	
Net financial debt	million EUR	8,018	7,717	+3.9	
Total shareholders' equity	million EUR	16,723	15,235	+9.8	
Earnings per share	EUR	3.25	3.18	+2.4	

¹ Excluding merger and restructuring costs in 2014

² Net income plus depreciation, amortization and impairment.

³ Proposed by the Board of Directors for a maximum payout of CHF 425 million from capital contribution reserves.

Due to rounding, numbers presented throughout this report may not add up precisely to the totals provided.

All ratios and variances are calculated using the underlying amount rather than the presented rounded amount.